



# Q1 2022 ANALYST CALL & WEBCAST

May 4, 2022

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# FORWARD-LOOKING STATEMENTS

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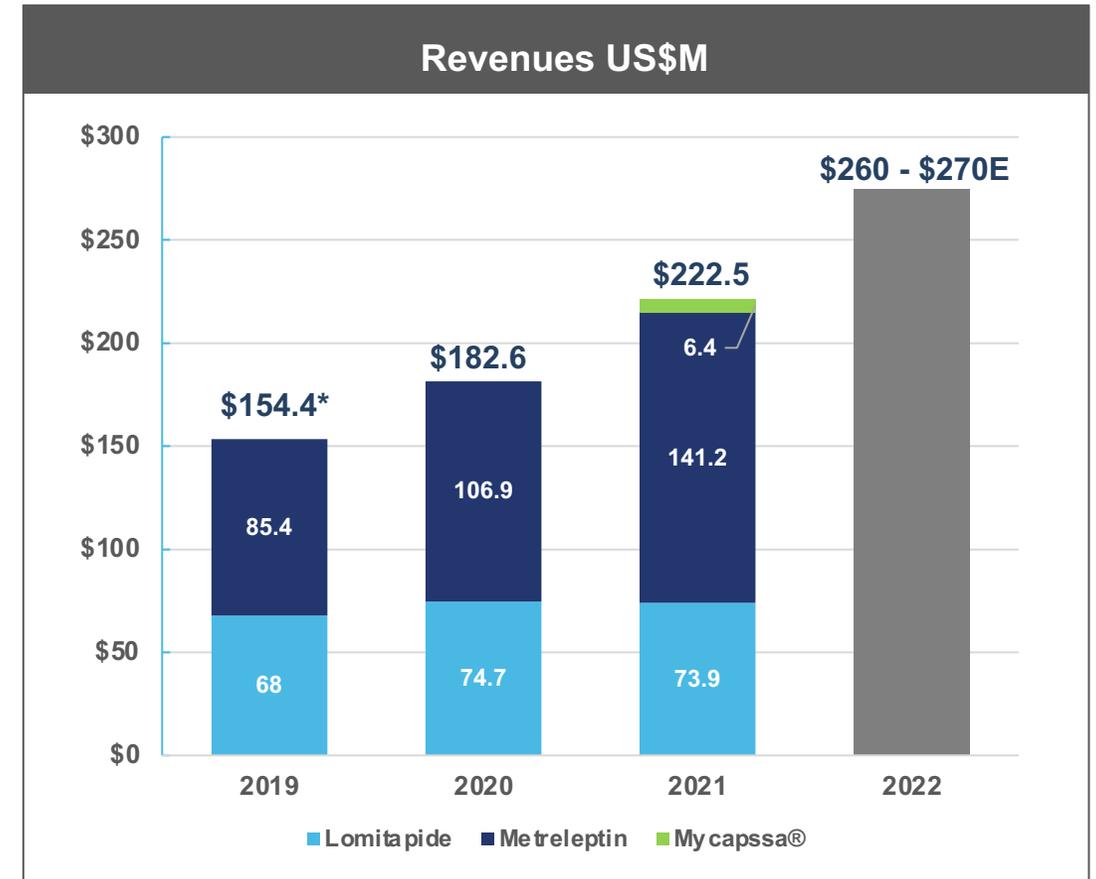
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# CONSISTENT PERFORMANCE AND GROWTH

## Q1 2022 AND RECENT HIGHLIGHTS

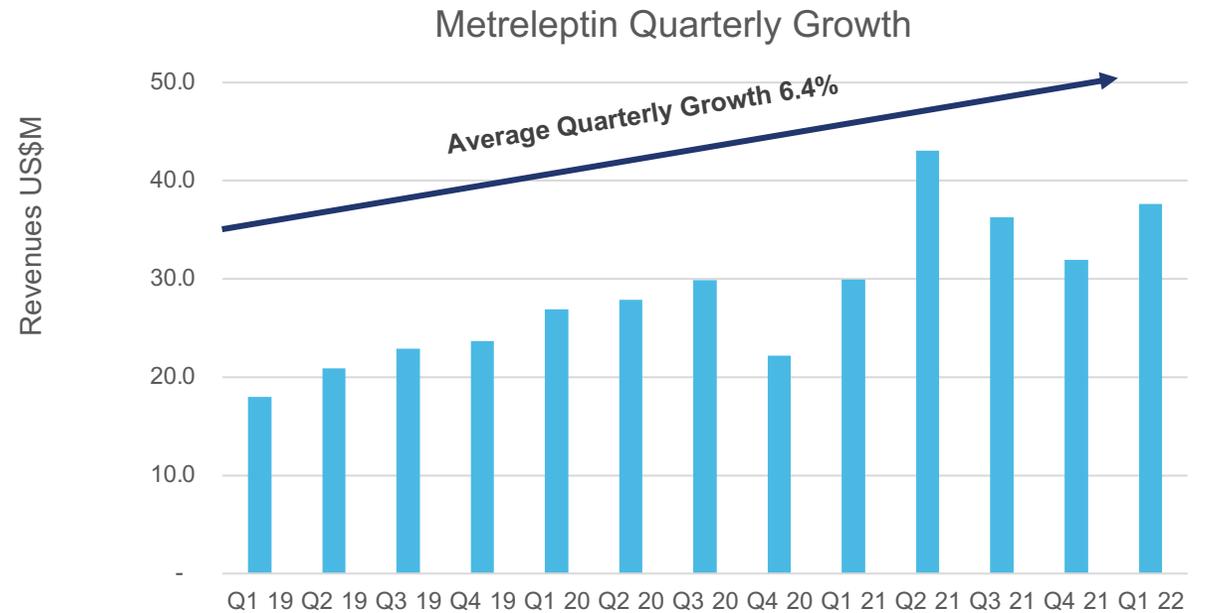
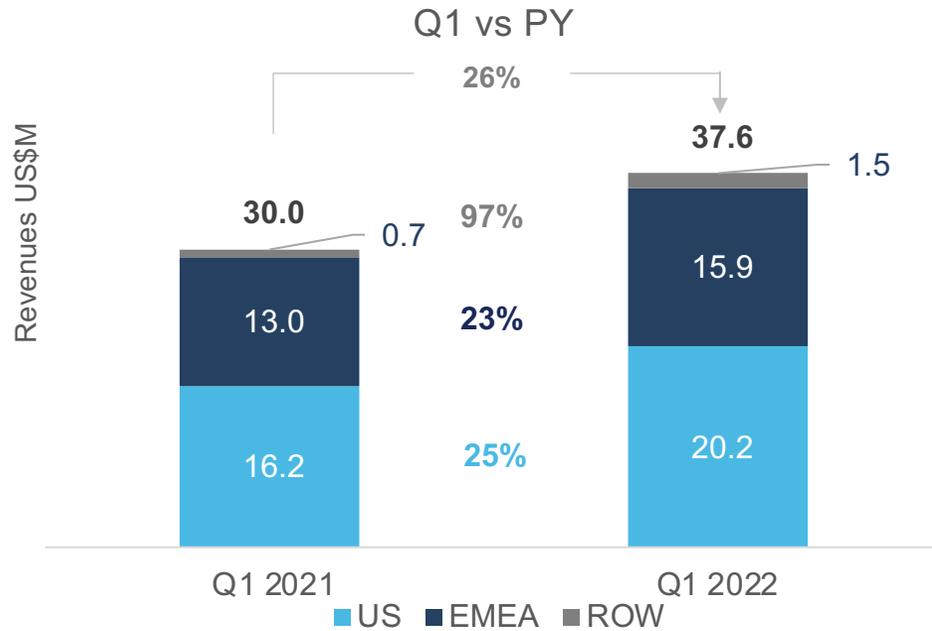
- 22.1% YoY revenue growth in Q1 2022 to \$59.1M (Q1 2021 \$48.4M)
- 25.7% revenue growth in metreleptin Q1 2022 to \$37.6M (Q1 2021 \$30.0M)
- Generated EBITDA\*\* (excluding restructuring & acquisition costs) of \$7.2M in Q1 2022. 9<sup>th</sup> consecutive quarter of positive EBITDA generation.
- Cash of \$102.2M at March 31, 2022
- Board approved stock repurchase program of up to \$30M through March 2023
- Relaunch of Mycapssa® ongoing and progressing well
- **CHMP adopts positive opinion for Filsuvez® for the treatment of Dystrophic and Junctional EB**
- **FY 2022 revenue guidance reaffirmed of \$260M - \$270M, representing 17-21% YoY growth**



2022 Revenue guidance does not include any contribution for Filsuvez®

# METRELEPTIN - STRONG GROWTH GLOBALLY

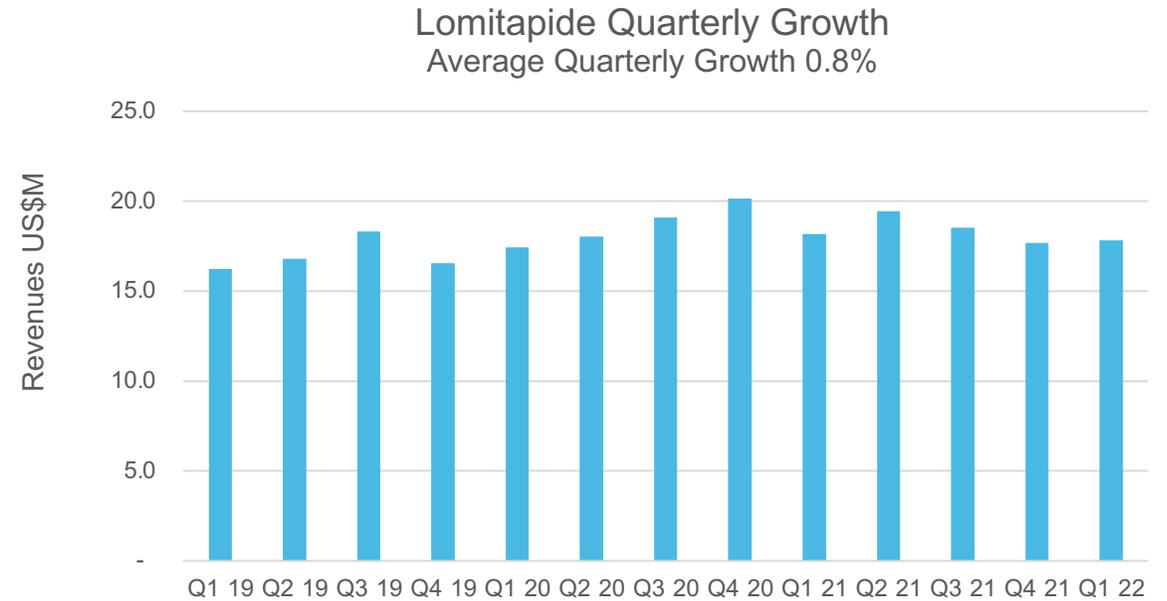
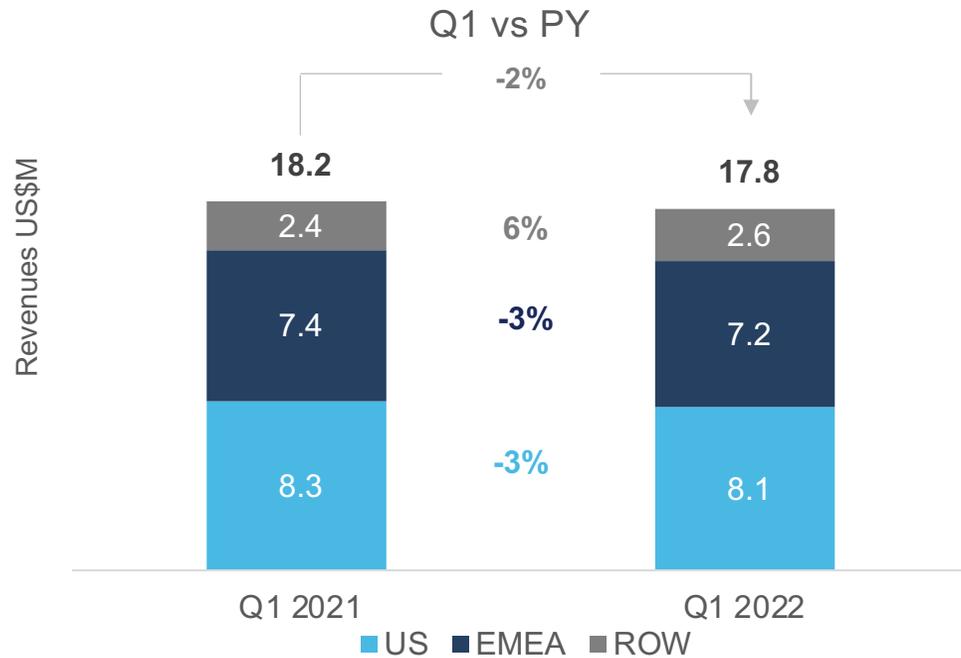
GLOBAL METRELEPTIN REVENUE GROWTH OF 25.7% YOY IN 2022



- 25.7% increase in metreleptin revenues YoY to \$37.6M in 2022 (Q1 2021: \$30.0M)
- US accounted for 53.8% of global metreleptin revenues in Q1 2022, 24.7% growth YoY
- EMEA accounted for 42.3% in Q1 2022, 22.8% growth YoY

# LOMITAPIDE

GLOBAL LOMITAPIDE REVENUE DOWN **2.0%** VERSUS Q1 2021



- Lomitapide revenues \$17.8M in Q1 2022 (Q1 2021: \$18.2M); increased by 0.7% QoQ
- US accounted for 45.2% of global lomitapide revenues in Q1 2022; EMEA accounted for 40.4%
- ROW accounted for 14.4% of global lomitapide, 6.3% YoY growth

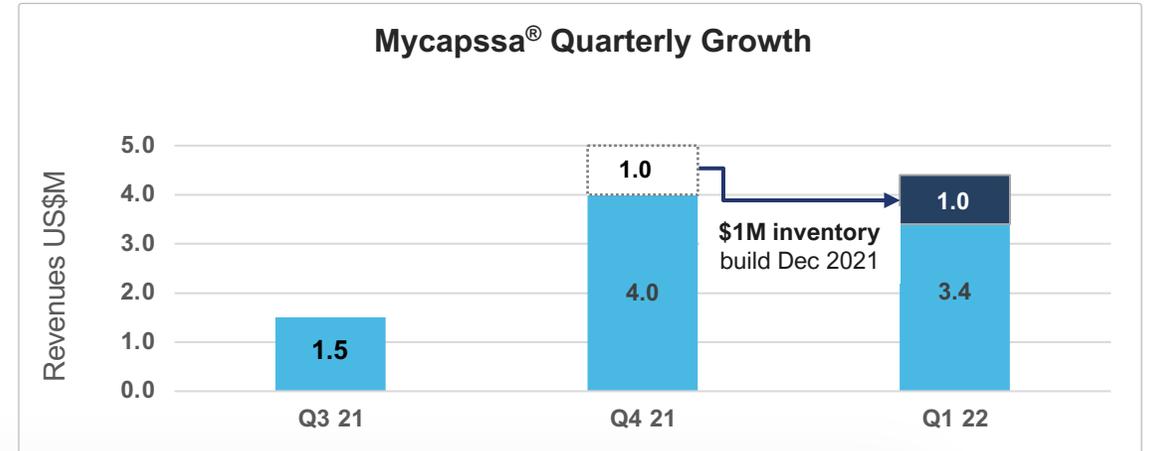
# MYCAPSSA® - RELAUNCH INITIATED

## Q1 Highlights – Underlying 11% revenue growth

Relaunch initiated in Q4 2021 – on track

Mycapssa® delivered \$3.4M revenue in Q1. Allowing for the forward ordering in December 2021, used in Q1 2022 this would have been \$4.4M

Sequential growth of 11% in Q1, adjusted for this inventory build



### Market Positioning

New messaging to support transition to oral Mycapssa®



### Enhanced HCP Focus

Cross-functional integration at the community level

Sales expanded focus beyond PTCs into community endocrinologists

Medical continued focus on PTCs

March approaching ~4.5 calls/day with the majority now in person



### Improved Patient Support

The time between enrollment to patients receiving Mycapssa® continues to improve

ACE team focused on new patient starts, at risk patients and inactive patients



# MYCAPSSA® - DEVELOPMENT AND REGULATORY TIMELINE FOR NET PROGRAM

**Q3 2021** - FDA agreed that a single positive Phase 3 study would be sufficient for approval in neuroendocrine tumors (NET) patients with carcinoid symptoms, consistent with the 505(b)(2) regulatory pathway

The Agency recommended that the primary endpoint in a Phase 3 study should demonstrate that patients are able to maintain the baseline level of “stability” during treatment with Mycapssa®

Q4  
2021

Q1  
2022

Q2  
2022

Q4  
2022

2024

KOL Advisory Board - consideration of key elements of FDA feedback

PK data enables Amryt to proceed with planned Phase 3 study design

Written responses to a Type-C meeting request are anticipated to be received

Phase 3 initiation anticipated

Top-line data anticipated

# FILSUVEZ® - POTENTIAL FIRST IN MARKET THERAPY FOR EB POST CHMP OPINION

## CHMP adopts positive opinion for Filsuvez® for the treatment of Dystrophic and Junctional EB

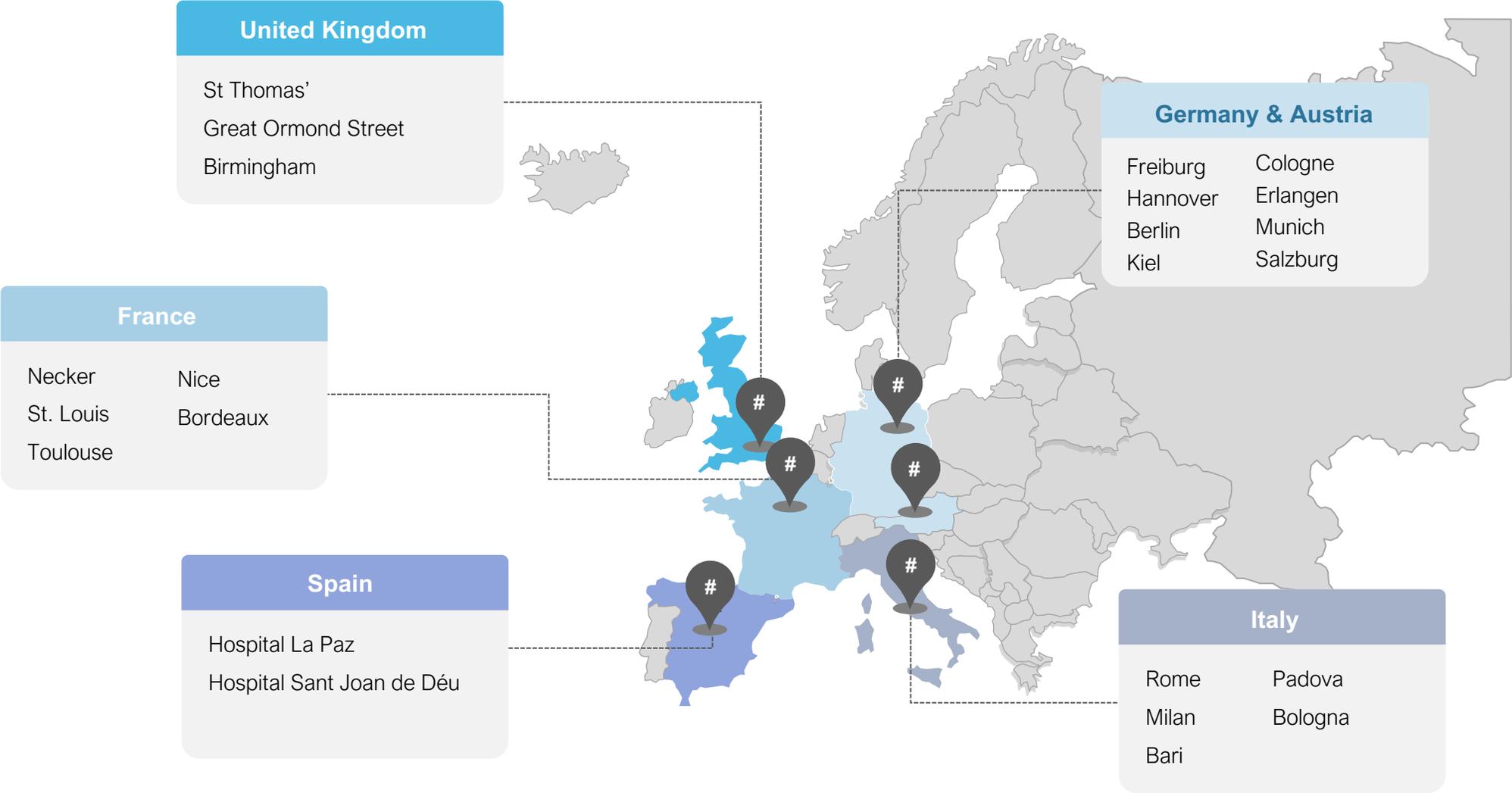
Positive opinion based on largest ever pivotal global Phase 3 EASE study undertaken in EB

**Proposed Label: for treatment of partial thickness wounds associated with dystrophic and junctional EB in patients 6 months and older**

Filsuvez® would be the first and only approved treatment in Europe for EB Patients



# SMALL NUMBER OF CENTERS TREATING MAJORITY OF EB PATIENTS IN EUROPE



# EXPECTED 2022 NEWSFLOW

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- European Commission (EC) approval decision on Filsuvez<sup>®</sup> anticipated by end of June
- Filsuvez<sup>®</sup> End of Review conference with FDA anticipated Q2 2022
- Mycapssa<sup>®</sup> NET program - written responses to a Type C meeting request anticipated Q2 2022
- Filsuvez<sup>®</sup> EU launch anticipated H2 2022
- Lomitapide pediatric HoFH top-line data anticipated H2 2022
- Mycapssa<sup>®</sup> EMA MAA CHMP opinion for acromegaly indication anticipated H2 2022
- Mycapssa<sup>®</sup> NET program - Phase 3 study initiation anticipated Q4 2022

# Q1 2022 COMMERCIAL PRODUCT PERFORMANCE

	Q1 2022 (unaudited)			
	US	EMEA	Other	Total
	US\$'000	US\$'000	US\$'000	US\$'000
<b>Metreleptin</b>	20,244	15,922	1,481	<b>37,647</b>
<b>Lomitapide</b>	8,054	7,190	2,572	<b>17,816</b>
<b>Mycapssa®</b>	3,427	-	-	<b>3,427</b>
<b>Other</b>	-	171	68	<b>239</b>
<b>Total revenue</b>	<b>31,725</b>	<b>23,283</b>	<b>4,121</b>	<b>59,129</b>

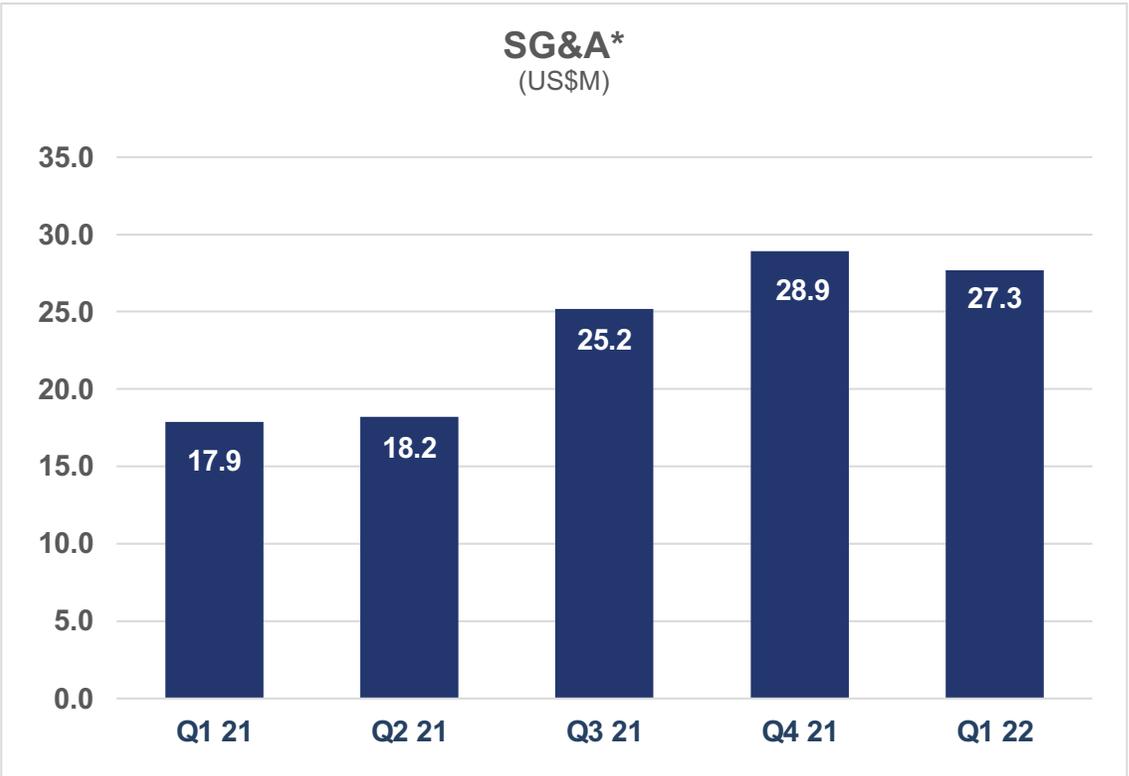
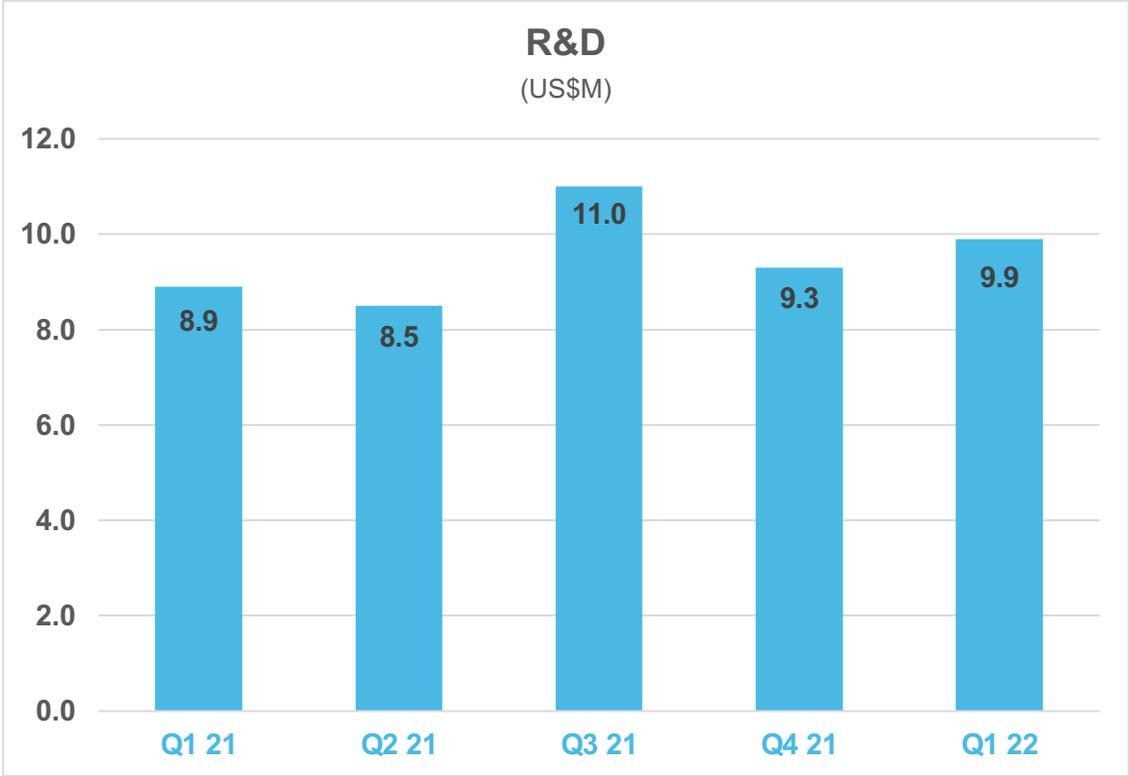
	Q1 2021 (unaudited)			
	US	EMEA	Other	Total
	US\$'000	US\$'000	US\$'000	US\$'000
<b>Metreleptin</b>	16,239	12,971	750	<b>29,960</b>
<b>Lomitapide</b>	8,324	7,440	2,420	<b>18,184</b>
<b>Mycapssa®</b>	-	-	-	<b>-</b>
<b>Other</b>	-	223	65	<b>288</b>
<b>Total revenue</b>	<b>24,563</b>	<b>20,634</b>	<b>3,235</b>	<b>48,432</b>

# IFRS AND NON-GAAP ADJUSTED RESULTS - Q1 2022 EBITDA

US\$M	Q1 2022 (unaudited)	Q1 2022 Non-cash Items <sup>1</sup>	Q1 2022 Non-GAAP Adjusted
Revenue	59.1	-	59.1
Gross profit	28.4	16.0	44.4
R&D expenses	(9.9)	-	(9.9)
SG&A expenses	(27.7)	0.4	(27.3)
Restructuring and acquisition costs	(0.4)	-	(0.4)
Share based compensation expenses	(3.2)	3.2	-
<b>Operating (loss) / profit before finance expense</b>	<b>(12.8)</b>	<b>19.6</b>	<b>6.8<sup>2</sup></b>
<b>Operating (loss) / profit before finance expense and restructuring and acquisition costs</b>	<b>(12.4)</b>	<b>19.6</b>	<b>7.2<sup>2</sup></b>

1. Non-cash items include amortisation of the acquired metreleptin, lomitapide and Mycapssa® intangible assets (\$14.4M), amortisation of the inventory fair value step-up related to the acquisition of Chiasma, Inc. (\$1.6M), depreciation and amortisation (\$0.4M) and share based compensation expenses (\$3.2M).
2. EBITDA is earnings before interest, tax, depreciation, amortisation and share based compensation expenses. To supplement Amryt's financial results presented in accordance with IFRS generally accepted accounting principles, the Company uses EBITDA as a key measure of company performance as the Company believes that this measure is most reflective of the operational profitability or loss of the Company and provides management and investors with useful supplementary information which can enhance their ability to evaluate the operating performance of the business. EBITDA, as measured by the Company, is not meant to be considered in isolation or as a substitute to operating profit / loss attributable to Amryt and should be read in conjunction with the Company's condensed consolidated financial statements prepared in accordance with IFRS.

# OPERATING EXPENSES



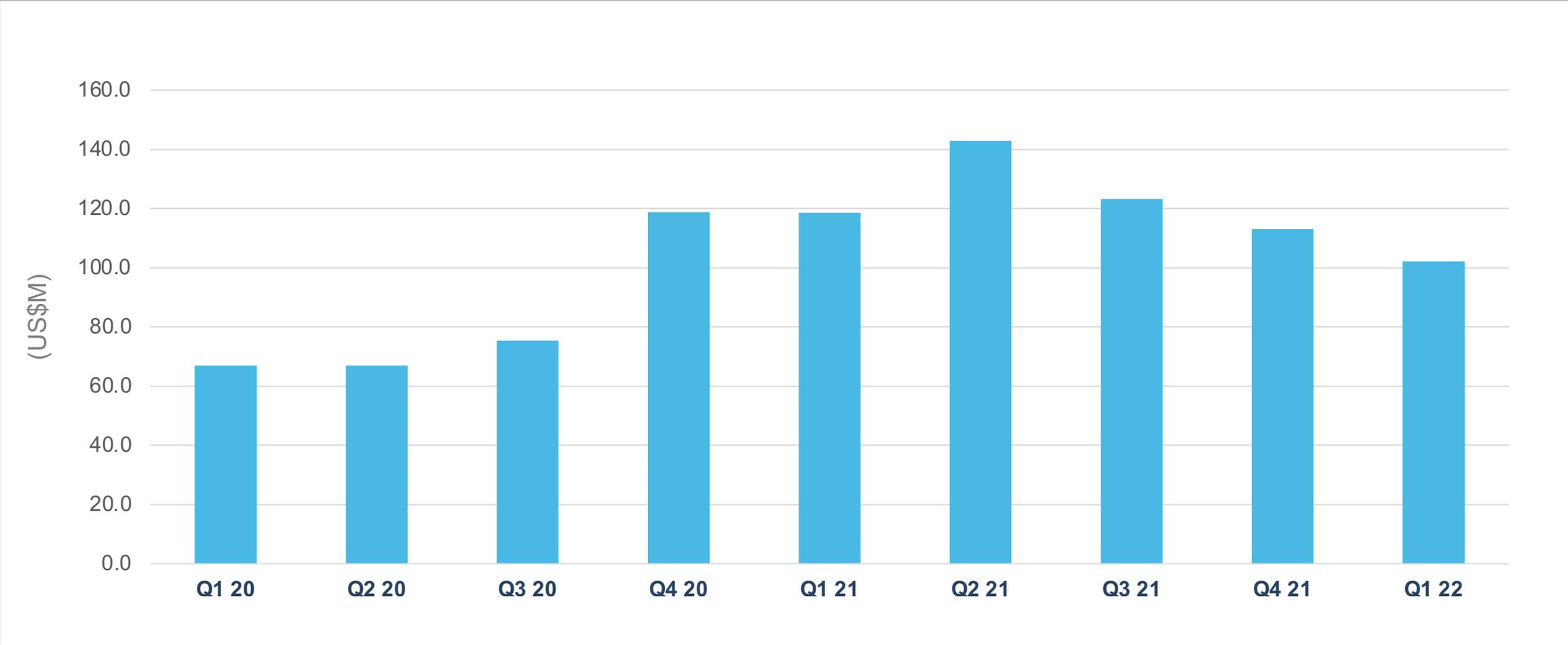
\* SG&A costs are before restructuring expenses, depreciation & amortization

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# CASH



# Q1 2022 DEBT REFINANCING

**\$125 Million**

Non-Dilutive Debt  
Refinancing (February 2022)

**\$85**  
Million

Term Loan Facility  
(fully drawn)

**\$40**  
Million

Revolving Credit Facility  
(\$20 million drawn at close)

- 1 Reduction in interest rate 13% (old facility) → 6.8% (blended)
- 2 Change in principal repayment from September 2024 to February 2027
- 3 No warrants or any equity conversion features associated with the new facilities
- 4 Facility provided by Credit Group of Ares Management Corporation

**New Facilities Will Significantly Reduce Amryt's Interest Expense and Cost of Capital and Extend Term Debt Maturity Through 2027**

# AMRYT - A GLOBAL LEADER IN RARE DISEASES



Revenue generating commercial portfolio with three approved products, driving EBITDA, and strong positive operating cashflows

Significant development pipeline with multiple near and medium-term growth drivers



Track record of successful acquisition, integration, performance and growth

Global commercial infrastructure, financial flexibility and experienced team in place to drive product growth



# Questions

# &

# Answers