



# FY 2020 FINANCIAL RESULTS AND CORPORATE UPDATE

March 4, 2021

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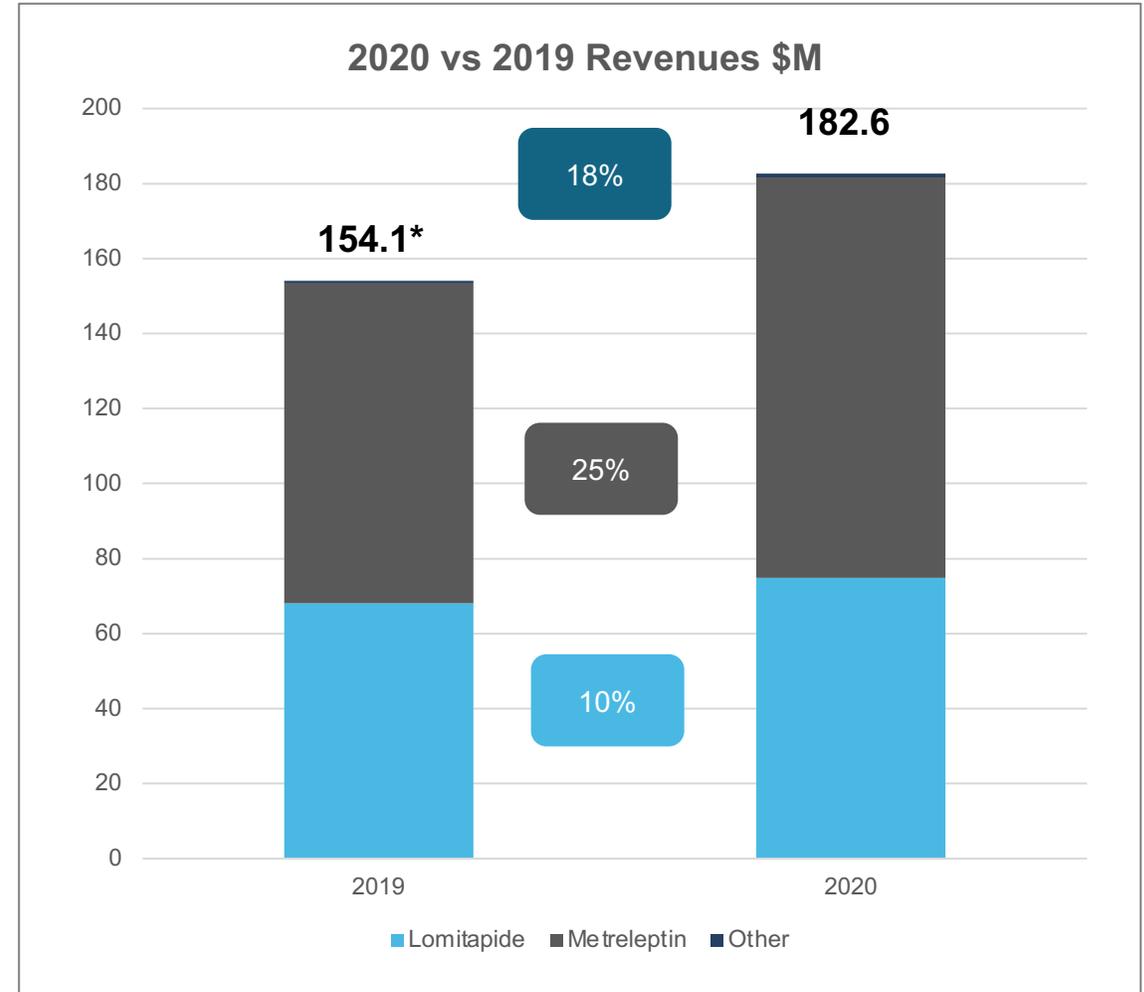
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# TRANSFORMATIONAL PERIOD OF PERFORMANCE & GROWTH

## SUCCESSFUL EXECUTION & INTEGRATION

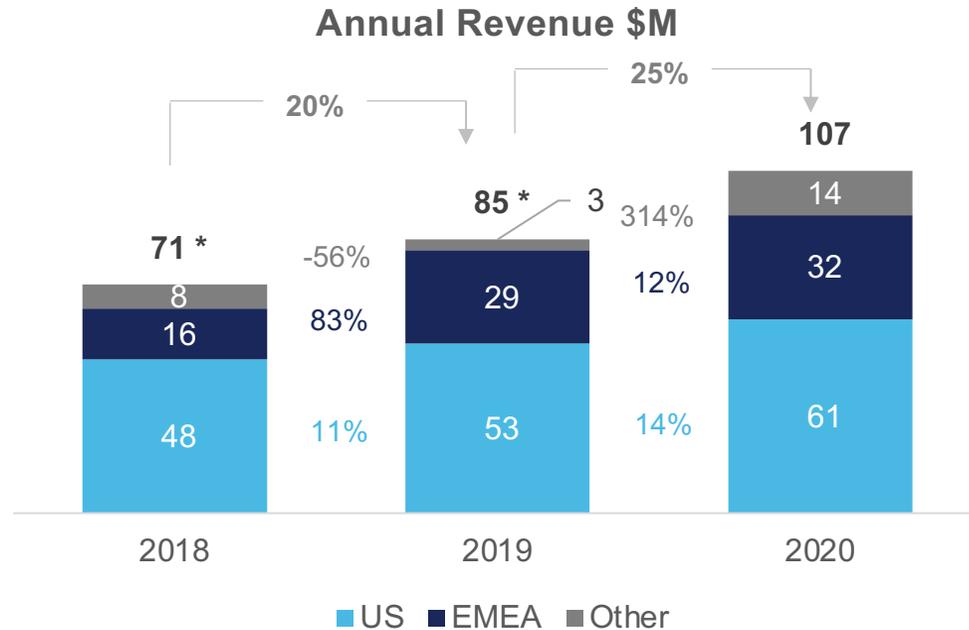
- Aegerion acquired (Sep 19') - successfully integrated by Q1 2020
- Revenues increased 18.5% YoY to \$182.6M
  - Metreleptin revenues grew 25% and lomitapide increased by 10%
- EBITDA \$30.4M in FY 2020
- Strong cash generation of \$26.9M in 2020. Excl. DoJ fines - \$42.6M
- 5 quarters of consistent performance & growth ahead of expectations
- Significant market expansion in existing & new territories for both metreleptin and lomitapide
- Multiple positive results in national reimbursement discussions
- Successfully developing life-cycle management opportunities
- Nasdaq listing in July 2020
- First ever positive Phase 3 readout in EB - primary endpoint met
- Issuing positive FY 2021 revenue guidance of \$200M - \$205M



\* Unaudited combined revenues for 2019 represent the pro forma combined unaudited revenues of the Company assuming the acquisition by Amryt of Aegerion happened on 1 January 2019. These amounts (i) exclude revenues from sales to end-users in Japan, due to the out-licencing of lomitapide (Juxtapid®) to Recordati, which occurred in February 2019, (ii) exclude up-front payments from Recordati in 2019, and (iii) include a 22.5% royalty on Japanese sales of lomitapide (Juxtapid®) from 1 January 2019, as if the Recordati agreement were in place from that date.

# METRELEPTIN

GLOBAL REVENUES OF **\$107M** - REPRESENTING **25%** GROWTH VERSUS 2019



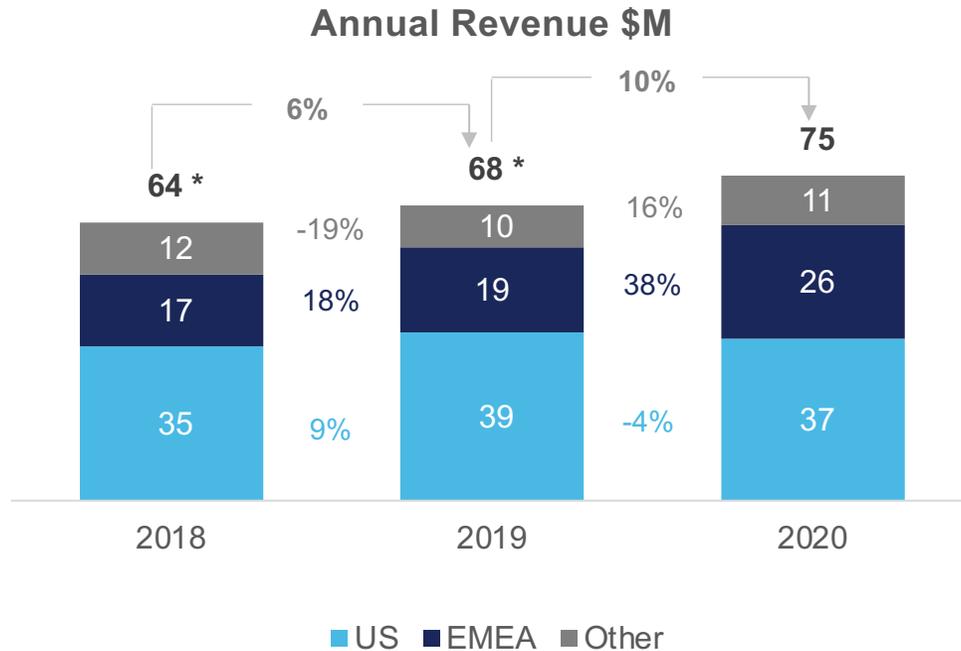
- US contributed 57% of global metreleptin revenues in 2020, EMEA contributed 30%
- EMEA (approved July 2018) still in launch mode
- Significant value inflection points through ongoing national reimbursement discussions
- Significant periodic LATAM orders

## Label Expansion Initiatives

- Seek label expansion to include the treatment of partial lipodystrophy (PL) in US
- Management estimates that adding PL would effectively double the size of the US addressable market from \$140M to \$280M

# LOMITAPIDE

GLOBAL REVENUES OF **\$75M** - REPRESENTING **10%** GROWTH VERSUS 2019



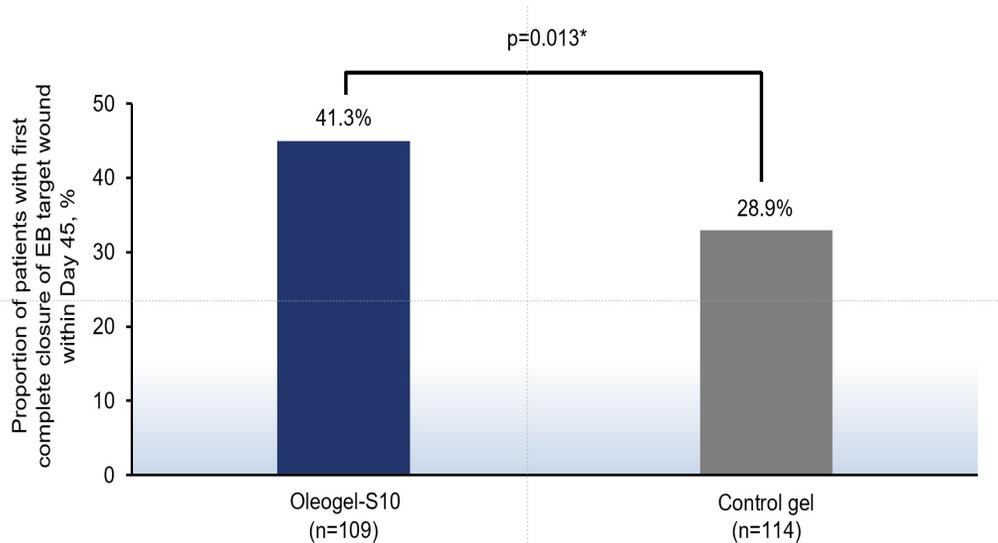
- US contributed 50% of global lomitapide revenues in 2020, EMEA contributed 35%
- EMEA 38% YoY growth driven by UK launch post reimbursement, France launch post reimbursement and GCC

## Label Expansion Initiatives

- Pediatric HoFH: Phase 3 data expected in H1 2022
- FCS: Physician sponsored 18 patient study underway in Northern Italy. Management estimates that label expansion into FCS would potentially double the addressable market

\* Unaudited combined revenues for 2018 and 2019 represent the pro forma combined unaudited revenues of the Company assuming the acquisition by Amryt of Aegerion happened on 1 January 2018. These amounts (i) exclude revenues from sales to end-users in Japan, due to the out-licencing of Juxtapid® to Recordati, which occurred in February 2019, (ii) exclude up-front payments from Recordati in 2019, and (iii) include a 22.5% royalty on Japanese sales of Juxtapid® from 1 January 2018, as if the Recordati agreement were in place from that date.

# EASE TRIAL MET ITS PRIMARY ENDPOINT



44% increase in target wound closure with Oleogel-S10 vs control gel

Relative risk [95%CI], 1.44 [1.01, 2.05]

Odds ratio [95%CI], 1.84 [1.02, 3.30]

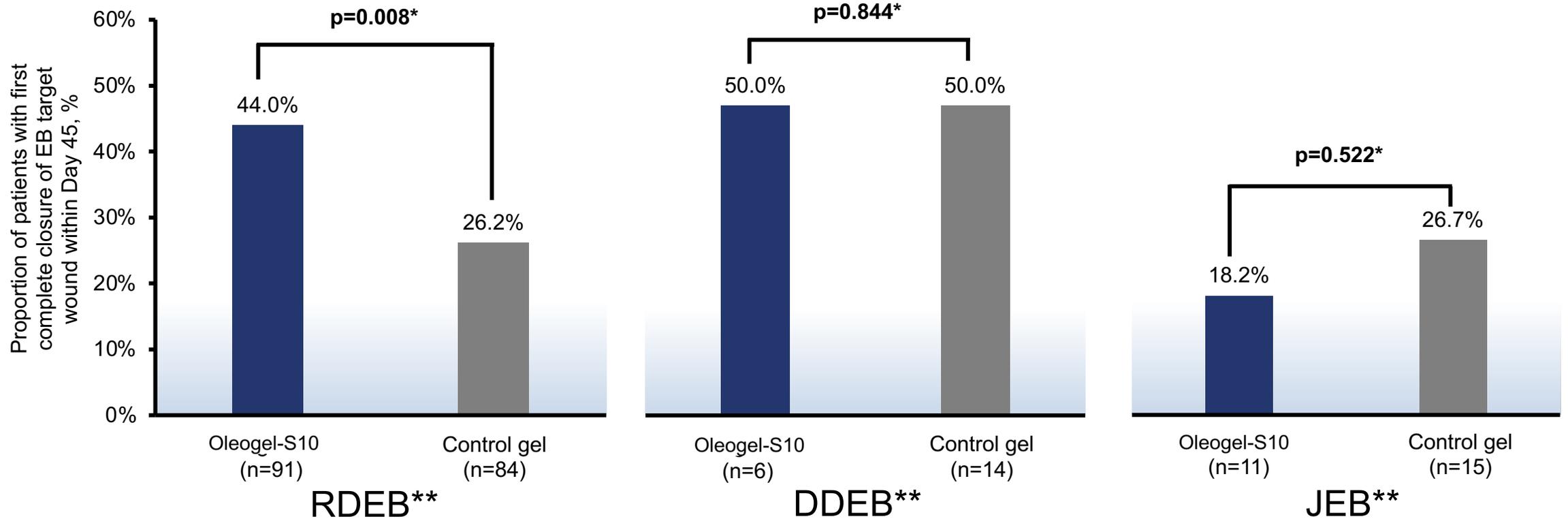
- Largest ever Phase 3 RCT<sup>1</sup> performed in EB
- The primary endpoint demonstrated a statistically significant acceleration of target wound healing by day 45 in patients treated with Oleogel-S10 vs control gel (p=0.013)<sup>2</sup>
  - The RDEB<sup>3</sup> sub-group was observed to experience a greater benefit when treated with Oleogel-S10 than the overall population (nominal p=0.008)
- Favourable trends were evident among secondary endpoints including procedural pain, change in EBDASI<sup>3</sup> score and BSAP<sup>3</sup>
- Oleogel-S10 had an acceptable safety profile and was well tolerated when compared with control gel

Oleogel-S10 represents a potentially important advancement for patients and families living with this intractable skin disease

# RDEB SUBGROUP DRIVES PRIMARY ENDPOINT TREATMENT EFFECT

Relative risk [95% CI], 1.72 [1.14, 2.59]

Odds ratio [95% CI], 2.52 [1.27, 4.98]



72% increase in target wound closure in RDEB patients with Oleogel-S10 vs control gel

# OLEOGEL-S10 - US & EUROPEAN ANTICIPATED REGULATORY TIMELINES

## NDA TIMELINE – FDA – 6 MONTH PRIORITY REVIEW AND ROLLING NDA

2020				2021			
January			December	January		December	
	 <b>Apr</b> - Type C meeting completed	 <b>Jun</b> - Module 3 CMC request for priority review submitted	 <b>Sept</b> – Positive Top Line Phase 3 Results w/ primary endpoint met	 <b>Dec</b> -pre-NDA meeting	 <b>Mar</b> - Initial submission	 <b>May</b> - Filing Date	 <b>Nov</b> - Anticipated Approval Date  <b>Nov</b> – Priority Review Voucher*

## MAA TIMELINE – EMA – ACCELERATED ASSESSMENT

2020				2021						
January			December	January				December		
		 <b>Jun</b> – MAA Letter of Intent submitted to EMA	 <b>Sep</b> – Rapporteurs assigned by CHMP	 <b>Nov</b> – MAA Pre-submission meetings	 <b>Dec</b> – Accelerated Assessment request to CHMP	 <b>Mar</b> - Initial submission	 <b>Jul</b> - List of Questions (LoQ) received	 <b>Sep</b> - Submission of responses to LoQ	 <b>Nov</b> - List of Outstanding Issues (LoOI) received and responses submitted	 <b>Dec</b> - CHMP Opinion

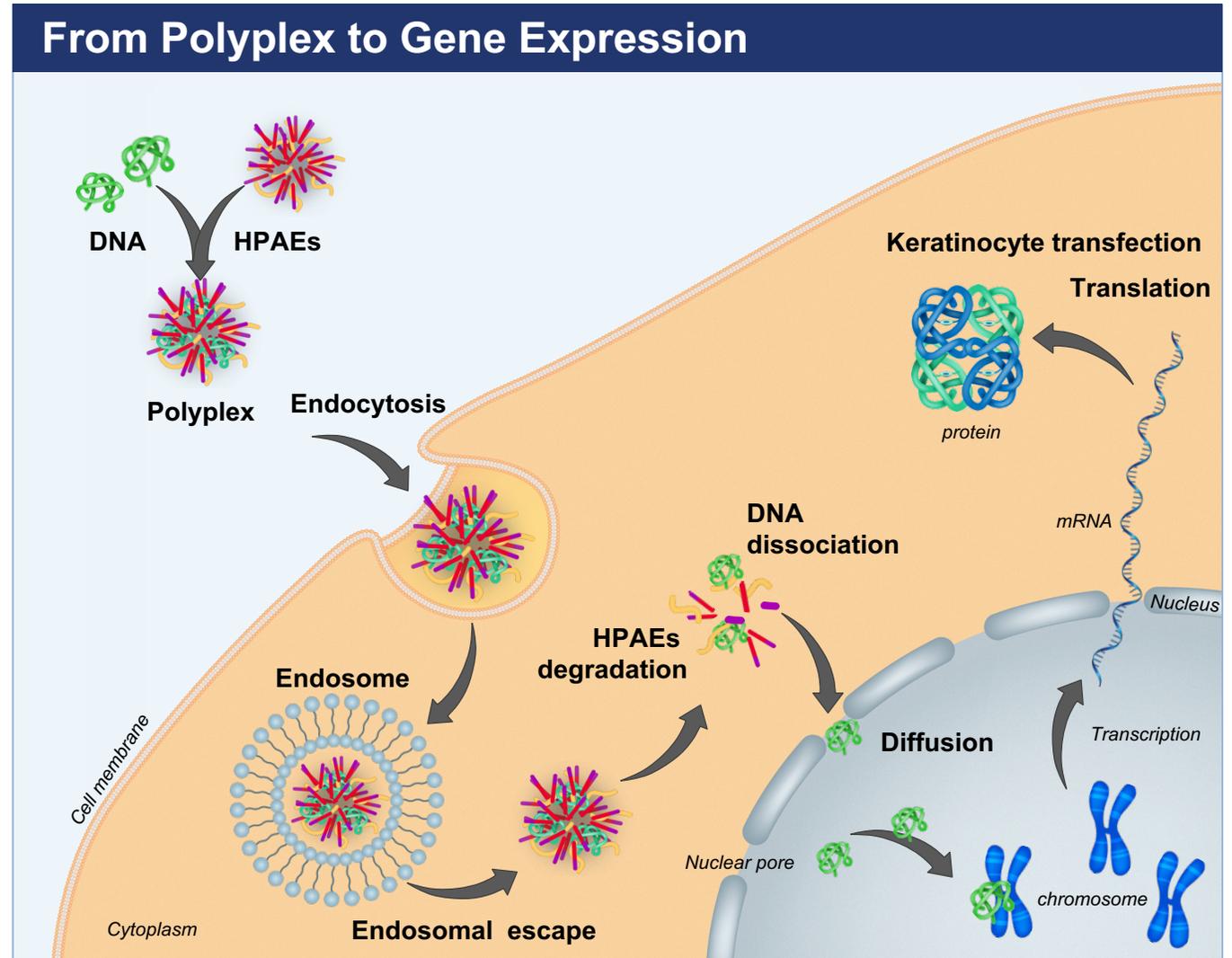
# AP103 - BUILDING AN EB FRANCHISE - GENE THERAPY PLATFORM

Novel polymer-based topical gene therapy delivery platform

AP103, our first product candidate utilizing this platform, is being studied for DEB

Granted Orphan Drug Designation by FDA and EMA in 2020

Potential use for the treatment of other genetic diseases

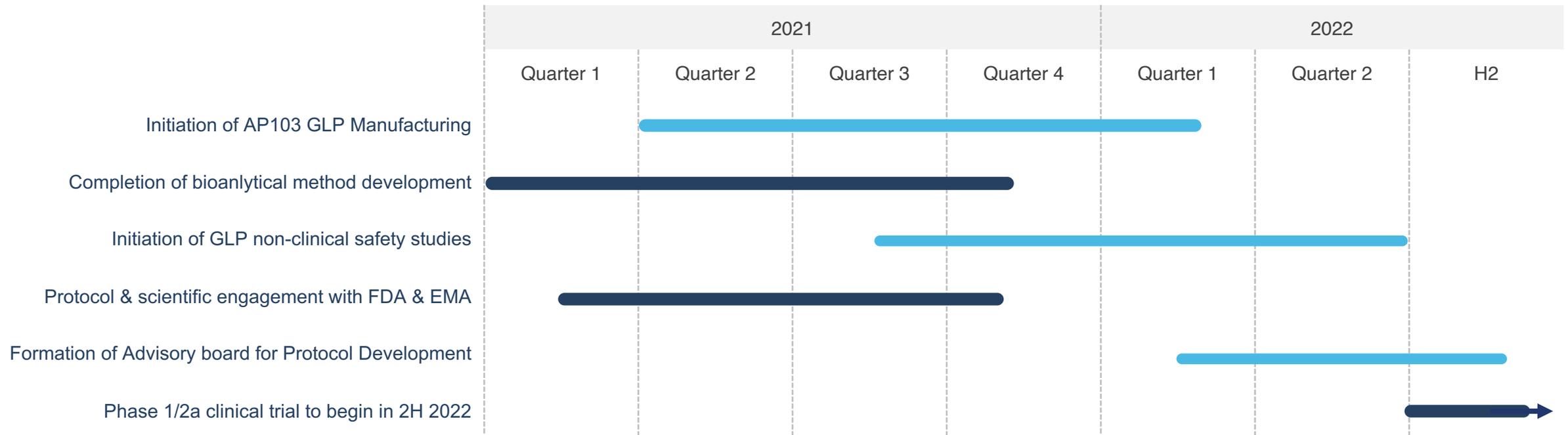


# AP103 - REGULATORY & DEVELOPMENT TIMELINE

## Orphan Drug Designation

- ✓ FDA: For the treatment of dystrophic epidermolysis bullosa: 21 Dec 2020
- ✓ EMA: Treatment of epidermolysis bullosa: 19 Oct 2020 (EU/3/20/2342)

## Key Milestones in 2021-22



# GROWTH OPPORTUNITY

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## LEVERAGING OUR SIGNIFICANT INFRASTRUCTURE & EXPERTISE TO DRIVE FUTURE GROWTH

- Existing business is growing & significantly cash generative
- Potential to acquire further assets through in-licensing or M&A
- Full infrastructure in place - primed & ready to receive additional assets
- Experienced management team - proven track record of building a diversified rare disease product portfolio
- Offers significant economies of scale & synergy opportunities
- Proven track record of execution, integration, delivering synergies and driving growth
- Ready to launch Oleogel-S10 in Q4 2021, if approved
- Opportunity through BD to add products that will grow revenues, EBITDA and cash generation



# Q4 AND FULL YEAR 2020 FINANCIALS

## IFRS AND NON-GAAP ADJUSTED RESULTS – Q4 2020 EBITDA

US\$M	Q4 2020 (unaudited)	Q4 2020 Non- cash Items <sup>1</sup>	Q4 2020 Non-GAAP Adjusted
Revenue	42.5	-	42.5
Cost of sales	(29.9)	17.3	(12.5)
Gross profit	12.6	17.3	29.9
R&D	(5.1)	-	(5.1)
SG&A	(19.8)	0.4	(19.4)
Acquisition & severance related costs	-	-	-
Share based compensation expenses	(1.6)	1.6	-
<b>Operating (loss) / profit before finance expense</b>	<b>(13.9)</b>	<b>19.3</b>	<b>5.4<sup>2</sup></b>

1. Non-cash items include amortisation of the acquired metreleptin and lomitapide intangible assets (\$10.7M), amortisation of the inventory fair value step-up that was acquired at the acquisition date (\$6.6M), depreciation (\$0.4M) and share based compensation expenses (\$1.6M).

2. EBITDA is earnings before interest, tax, depreciation, amortisation and share based compensation expenses. To supplement Amryt's financial results presented in accordance with IFRS generally accepted accounting principles, the Company uses EBITDA as a key measure of company performance as the Company believes that this measure is most reflective of the operational profitability or loss of the Company and provides management and investors with useful supplementary information which can enhance their ability to evaluate the operating performance of the business. EBITDA, as measured by the Company, is not meant to be considered in isolation or as a substitute to operating profit / loss attributable to Amryt and should be read in conjunction with the Company's condensed consolidated financial statements prepared in accordance with IFRS.

## IFRS AND NON-GAAP ADJUSTED RESULTS - FY 2020 EBITDA

US\$M	FY 2020 (unaudited)	FY 2020 Non-cash Items <sup>1</sup>	FY 2020 Non-GAAP Adjusted
<b>Revenue</b>	<b>182.6</b>	-	<b>182.6</b>
Cost of sales	(119.0)	70.6	(48.4)
<b>Gross profit</b>	<b>63.6</b>	<b>70.6</b>	<b>134.2</b>
R&D	(27.6)	-	(27.6)
SG&A	(76.7)	1.5	(75.2)
Acquisition & severance related costs	(1.0)	-	(1.0)
Share based compensation expenses	(4.7)	4.7	-
<b>Operating (loss) / profit before finance expense</b>	<b>(46.4)</b>	<b>76.8</b>	<b>30.4<sup>2</sup></b>

1. Non-cash items include amortisation of the acquired metreleptin and lomitapide intangible assets (\$43.0M), amortisation of the inventory fair value step-up that was acquired at the acquisition date (\$27.6M), depreciation (\$1.5M) and share based compensation expenses (\$4.7M).

2. EBITDA is earnings before interest, tax, depreciation, amortisation and share based compensation expenses. To supplement Amryt's financial results presented in accordance with IFRS generally accepted accounting principles, the Company uses EBITDA as a key measure of company performance as the Company believes that this measure is most reflective of the operational profitability or loss of the Company and provides management and investors with useful supplementary information which can enhance their ability to evaluate the operating performance of the business. EBITDA, as measured by the Company, is not meant to be considered in isolation or as a substitute to operating profit / loss attributable to Amryt and should be read in conjunction with the Company's condensed consolidated financial statements prepared in accordance with IFRS.

# Questions

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# Answers